



Business Administration

Course Number:	BUAD 335
Course Title:	ELECTRONIC COMMERCE
Credits:	3
Calendar Description:	This course focuses on the recent growth of buying and selling goods and services over the Internet. It will examine Internet technology relevant to areas of existing marketing knowledge. A framework for understanding internet marketing and associated business models, online marketing possibilities, and implementation issues are covered. <i>(also offered by Distance Education)</i>
Semester and Year:	Winter 2017
Prerequisite(s):	BUAD 128 or COSC 119, and minimum third-year standing
Corequisite(s):	No
Prerequisite to:	No
Final Exam:	Yes
Hours per week:	3
Graduation Requirement:	Elective – BBA, Marketing option
Substitutable Courses:	No
Transfer Credit:	
Special Notes:	
Development Date:	November 2012
Revision Date:	November 2013
Chair's Approval:	

Professors

Name	Phone number	Office	Email
Dr. Glen J. Coulthard	762-5445 #2257	KLO-C138	gcoulthard@okanagan.bc.ca

Learning Outcomes

Upon completion of this course students will be able to

- discuss the current realities and potential for electronic commerce.
- describe the major business strategies for e-commerce including e-commerce business models and transaction-based websites.
- describe the current legal and ethical issues surrounding e-commerce.
- create a basic website prototype utilizing professional website development tools.

Course Objectives

This course will cover the following content:

** Please refer to the Course Schedule and Moodle for weekly topics and course objectives*

Evaluation Procedure

Term Project and Presentation	30%
Class Participation	15%
Mid-term Exam	20%
Final Exam: - Lecture Content (20%) - Web Development (15%)	35%
Total	100%

Notes*Web Development In-Class Labs*

Web Development lab activities will be performed and graded in-class. If a student misses a lab, the assigned work will be accepted for grading in the following week's class, but no later.

Other In-Class Quizzes and Activities:

There are no "make-ups" for missed in-class or lab-related exercises and/or quizzes.

Term Project:

Unless there is both a valid reason and prior approval from your instructor, late submission for the term project parts (other than the presentation, which must be attended in-person) will be penalized as follows:

- Submissions turned in late on the due date will lose 10% immediately.
- Submissions then lose an additional 20% per day (24-hour period from the due date/time). After five days, the submission will not be graded, nor feedback provided.

Required Texts/Resources

Gary Schneider, Electronic Commerce, 12th Ed., Course Technology, 2017

- ISBN: 978-1-305-86781-9

(Note: You may also use the 11th Ed. 2015 version of this text.)

Software:

Various software products will be used in the labs. Although you may bring in your own computer in order to complete the assignments and exercises, the college or instructor cannot be held liable for any computer problems, malware, or viruses incurred as a result of the lab activities. Your computer must also have a good connection to the Internet.

USB Drive:

An empty USB thumb drive is required in order to complete the Web Development in-class lab activities. Please bring this USB drive with you to all labs.

Course Schedule: Jan 03 – Apr 10

Date		Topic	Textbook
Week of:		<i>Tues., Jan. 3 Classes begin for all academic programs</i> <i>Mon., Feb. 13 Family Day - No classes</i> <i>Tues., Feb. 14 to Fri., Feb. 17, Mid-semester break - No classes</i> <i>Mon., Apr. 10 Last day of regularly-scheduled classes</i> <i>Wed., Apr. 12 to Wed., Apr. 26 Final exam period*</i> <i>*Fri., Apr. 14 to Mon., Apr. 17 Easter - No exams</i>	
1	Jan 02	Introduction to Electronic Commerce <i>Web Development Lab #1</i>	Ch 01
2	Jan 09	Technology Infrastructure <i>Web Development Lab #2</i>	Ch 02
3	Jan 16	Selling on the Web <i>Web Development Lab #3</i>	Ch 03
4	Jan 23	Marketing on the Web <i>Web Development Lab #4</i>	Ch 04
5	Jan 30	B-to-B Activities <i>Web Development Lab #5</i>	Ch 05
6	Feb 06	Social Networking, Mobile Commerce, & Online Auctions <i>Web Development Lab #6</i>	Ch 06
7	Feb 13	READING WEEK – NO CLASSES	
8	Feb 20	Mid-term Exam <i>Web Development Lab #7</i>	
9	Feb 27	Managing Electronic Commerce Implementations <i>Web Development Lab #8</i>	Ch 12
10	Mar 06	The Environment of Electronic Commerce <i>Web Development: Project</i>	Ch 07
11	Mar 13	Electronic Commerce Web Servers, Hardware, & Software <i>Web Development: Project</i>	Ch 08 & 09
12	Mar 20	Electronic Commerce Security <i>Web Development: Project</i>	Ch 10
13	Mar 27	Payment Systems for Electronic Commerce <i>Web Development: Project</i>	Ch 11
14	Apr 03	Project Presentations <i>Web Development: Project</i>	
Apr	12 – 26	Final Exam Period	

** Please see Moodle for assignment due dates and other scheduled activities.

SKILLS ACROSS THE BUSINESS CURRICULUM

The Okanagan School of Business promotes core skills across the curriculum. These skills include reading, written and oral communications, computers, small business, and academic standards of ethics, honesty and integrity.

STUDENT CONDUCT AND ACADEMIC HONESTY

What is the Disruption of Instructional Activities?

At Okanagan College (OC), disruption of instructional activities includes student “conduct which interferes with examinations, lectures, seminars, tutorials, group meetings, other related activities, and with students using the study facilities of OC”, as well as conduct that leads to property damage, assault, discrimination, harassment and fraud. Penalties for disruption of instructional activities include a range of sanctions from a warning and/or a failing grade on an assignment, examination or course to suspension from OC.

What is Cheating?

“Cheating includes but is not limited to dishonest or attempted dishonest conduct during tests or examinations in which the use is made of books, notes, diagrams or other aids excluding those authorized by the examiner. It includes communicating with others for the purpose of obtaining information, copying from the work of others and purposely exposing or conveying information to other students who are taking the test or examination.”

Students must submit independently written work. Students may not write joint or collaborative assignments with other students unless the instructor approves it in advance as a group/team project. Students who share their work with other students are equally involved in cheating.

What is Plagiarism?

Plagiarism is defined as “the presentation of another person’s work or ideas without proper or complete acknowledgement.” It is the serious academic offence of reproducing someone else’s work, including words, ideas and media, without permission for course credit towards a certificate, diploma, degree and/or professional designation. The defining characteristic is that the work is not yours.

“Intentional plagiarism is the deliberate presentation of another’s work or ideas as one’s own.” Intentional plagiarism can be a copy of material from a journal article, a book chapter, data from the Internet, another student, work submitted for credit in another course or from other sources.

“Unintentional plagiarism is the inadvertent presentation of another’s work or ideas without proper acknowledgement because of poor or inadequate practices. Unintentional plagiarism is a failure of scholarship; intentional plagiarism is an act of deceit.”

What are the Students’ Responsibilities to Avoid Plagiarism?

Students have a responsibility to read the OC Plagiarism Policy and Procedures outlined in the OC calendar, which is available in online format www.okanagan.bc.ca. Students must acknowledge the sources of information used on all their assignments. This usually involves putting the authors’ name and the year of publication in parentheses after the sentence in which you used the material, then at the end of your paper, writing out the complete references in a Reference section.

“Students are responsible for learning and applying the proper scholarly practices for acknowledging the work and ideas of others. Students who are unsure of what constitutes plagiarism should refer to the UBC publication “*Plagiarism Avoided; Taking Responsibility for your Work*”. This guide is available in OC bookstores and libraries.

Students are expected to understand research and writing techniques and documentation styles. The Okanagan School of Business requires the use of the APA or MLA style, but suggests that students cite references using the APA guidelines (see Publication Manual of the American Psychological Association, 6th edition (2009). A copy of the APA manual is available in the reference section and also available for circulation from OC libraries. The library website has access to these two major citing styles.

What are the Penalties for Plagiarism and Cheating?

The Okanagan School of Business does not tolerate plagiarism or cheating. All professors actively check for plagiarism and cheating and the Okanagan School of Business subscribes to an electronic plagiarism detection service. All incidents of plagiarism or cheating are reported and result in a formal letter of reprimand outlining the nature of the infraction, the evidence and the penalty. The Dean of the Okanagan School of Business and the Registrar record and monitor all instances of plagiarism and cheating. Penalties for plagiarism and cheating reflect the seriousness and circumstances of the offence and the range of penalties includes suspension from OC.