

# **Business Administration**

Course Number:	BUAD 308
Course Title:	MULTICULTURAL MANAGEMENT
Credits:	3
Calendar Description:	In today's global environment, success or failure in business can depend on awareness of the cultural differences among people and countries. Consideration will be given to those issues and problems associated with management in different cultures and in particular to those issues that arise in international business.
	The course will examine the application of theory and research in multiculturalism including cross-cultural communication, culturally-biased assumptions, contrasting cultural values and culture shock. (also offered by Distance Education)
Semester and Year:	Fall 2016
Prerequisite(s):	BUAD 269, 272 or 293, and minimum third-year standing
Corequisite(s):	No
Prerequisite to:	No
Final Exam:	Yes
Hours per week:	3
Graduation Requirement:	BBA, Management and Tourism & Hospitality Specialties – Elective
Substitutable Courses:	No
Transfer Credit:	
Special Notes:	
Originally Developed:	November 2004
EDCO Approval:	April 2006

Chair's Approval:

### **Professors**

Name	Phone	Office	Email
Michael Conlin	250-762-5445 local 4525	Kelowna: E222	MConlin@okanagan.bc.ca

### **Learning Outcomes**

Upon completion of this course students will be able to

- describe the theories and practices found in international organizational behavior which will in turn provide the basis for understanding the complexity of managing in multicultural environments.
- explain the wide range of different cultures found throughout the world of commerce.
- facilitate decision-making within multicultural environments.
- demonstrate effective presentation, communication and interpersonal/group skills based on multiple cultural perspectives.
- communicate both orally and in writing, the analysis and decisions relating to multicultural management.

### **Course Objectives**

This course will cover the following content:

- The Global Manager's Environment
- Assessing the Environment: Political, Economic, Legal, and Technological
- Managing Interdependence: Social Responsibility, Ethics, and Sustainability
- The Cultural Context of Global Management
- Understanding the Role of Culture and Cultural Theory in the Global Business Arena
- Communicating Across Cultures
- Cross-Cultural Negotiations and Decision Making
- International Organizational Structure and Control Systems
- Staffing, Training, and Compensation for Global Operations
- Developing a Global Management Cadre
- · Motivating and Leading in the Global Business Arena
- Technology and Cross-cultural Communication

### **Evaluation Procedure**

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In-class Examination (Chs 1-5)	20%
In-class Examination (Chs 6-11)	15%
Group Country Presentation	25%
"Gung Ho" Assignment	25%
Applied Multicultural Management Exercise	15%
Total	100%

### Notes

- The schedule may be altered, depending on the progression of the class and the needs and interests of the students.
- In order to achieve top marks for Participation, students will have to attend class, volunteer
  for class activities, be well prepared and able to present some of their homework. Should
  you be unable to attend some classes or feel that your contribution is not as good as you
  like, please see your professor for alternative assignments and opportunities to add value to
  the class.
- This course requires a significant amount of group work during class time and for course assignments. Please check Moodle for specific details on the course assignments, due dates and evaluation standards. Make sure to choose your group wisely as it will have a significant impact on your group component and your own final grade.
- Final exams will only be rescheduled in accordance with College policy; inconvenience to the student is not a valid reason for rescheduling an exam.
- A minimum of 50% across the mid-term and final exams are needed to pass this course.

# **Required Texts/Resources**

International Management Managing Across Borders and Cultures, Deresky, H., (2014), 9th ed., Pearson Prentice-Hall. ISBN 978-0-13-306212-0

# **Course Schedule**

Date	Topic	Textbook
	Tue. Sep. 6 - College-wide orientation day	
	Wed. Sep. 7 - Classes begin Mon. Oct. 10 - Thanksgiving Day (no classes)	
	Fri. Nov. 11 - Remembrance Day (no classes)	
	Tues. Dec. 6 - Last day of regularly-scheduled classes	
Week 1	Course Introduction; Group Formation	Ch 1
	Media: 'Coming of Age' – formation of culture Assessing the Environment: PELT	
Week 2	Understanding the Role of Culture	Ch 1, 3
VVGGR Z	Media: 'The Anti-Americans' – cross-cultural perceptions	Cir i, 3
144 1 0	Social Responsibility & Ethics	01.0
Week 3	Media: 'Bhopal' – lessons from the Third World	Ch 2
Week 4	Communicating Across Cultures	Ch 4
VVCCR +	Group Exercise: Comparitive Cultural Analysis	011 4
Week 5	Cross-cultural Negotiation & Decision Making	Ch 5
	Media: 'Negotiating with the Chinese' – Google University	
Week 6	Applied Exercise focusing on use of theory in work setting Media: Screening of 'Outsourced' and discussion	
	Applied Exercise focusing on use of theory in work	
Week 7	setting Media: 'Gung Ho' and assignment (25%)	
	Formulating Strategy	
Week 8	Global Alliances & Strategy Implementation	Ch 6, 7 & 8
	1 <sup>st</sup> In-class Examination (Chs 1-5)(20%)	
Week 9	Staffing, Training and Compensation	Ch 9
TYOUR O	Media: 'Shipbreaking' – ethical relativism & the work place	011 0
Week 10	Group Country Profile Presentations (25%)	
	Developing & Global Management Cadre	
Week 11	Motivating and Leading	Ch 10 & 11
	Group Country Profile Presentations	
Week 12	2 <sup>nd</sup> In-class Examination (Chs 6-11)(15%)	
Week 13	Multicultural Reflection Exercise: 'Conspiracy'	
Week 14	Applied Multicultural Management Exercise (15%)	

### SKILLS ACROSS THE BUSINESS CURRICULUM

The Okanagan School of Business promotes core skills across the curriculum. These skills include reading, written and oral communications, computers, small business, and academic standards of ethics, honesty and integrity.

### STUDENT CONDUCT AND ACADEMIC HONESTY

### What is the Disruption of Instructional Activities?

At Okanagan College (OC), disruption of instructional activities includes student "conduct which interferes with examinations, lectures, seminars, tutorials, group meetings, other related activities, and with students using the study facilities of OC", as well as conduct that leads to property damage, assault, discrimination, harassment and fraud. Penalties for disruption of instructional activities include a range of sanctions from a warning and/or a failing grade on an assignment, examination or course to suspension from OC.

### What is Cheating?

"Cheating includes but is not limited to dishonest or attempted dishonest conduct during tests or examinations in which the use is made of books, notes, diagrams or other aids excluding those authorized by the examiner. It includes communicating with others for the purpose of obtaining information, copying from the work of others and purposely exposing or conveying information to other students who are taking the test or examination."

Students must submit independently written work. Students may not write joint or collaborative assignments with other students unless the instructor approves it in advance as a group/team project. Students who share their work with other students are equally involved in cheating.

## What is Plagiarism?

Plagiarism is defined as "the presentation of another person's work or ideas without proper or complete acknowledgement." It is the serious academic offence of reproducing someone else's work, including words, ideas and media, without permission for course credit towards a certificate, diploma, degree and/or professional designation. The defining characteristic is that the work is not yours.

"Intentional plagiarism is the deliberate presentation of another's work or ideas as one's own." Intentional plagiarism can be a copy of material from a journal article, a book chapter, data from the Internet, another student, work submitted for credit in another course or from other sources.

"Unintentional plagiarism is the inadvertent presentation of another's work or ideas without proper acknowledgement because of poor or inadequate practices. Unintentional plagiarism is a failure of scholarship; intentional plagiarism is an act of deceit."

### What are the Students' Responsibilities to Avoid Plagiarism?

Students have a responsibility to read the OC Plagiarism Policy and Procedures outlined in the OC calendar, which is available in online format <a href="www.okanagan.bc.ca">www.okanagan.bc.ca</a>. Students must acknowledge the sources of information used on all their assignments. This usually involves putting the authors' name and the year of publication in parentheses after the sentence in which you used the material, then at the end of your paper, writing out the complete references in a Reference section.

"Students are responsible for learning and applying the proper scholarly practices for acknowledging the work and ideas of others. Students who are unsure of what constitutes plagiarism should refer to the UBC publication "Plagiarism Avoided; Taking Responsibility for your Work". This guide is available in OC bookstores and libraries.

Students are expected to understand research and writing techniques and documentation styles. The Okanagan School of Business requires the use of the APA or MLA style, but suggests that students cite references using the APA guidelines (see Publication Manual of the American Psychological Association, 6<sup>th</sup> edition (2009). A copy of the APA manual is available in the reference section and also available for circulation from OC libraries. The library website has access to these two major citing styles.

### What are the Penalties for Plagiarism and Cheating?

The Okanagan School of Business does not tolerate plagiarism or cheating. All professors actively check for plagiarism and cheating and the Okanagan School of Business subscribes to an electronic plagiarism detection service. All incidents of plagiarism or cheating are reported and result in a formal letter of reprimand outlining the nature of the infraction, the evidence and the penalty. The Dean of the Okanagan School of Business and the Registrar record and monitor all instances of plagiarism and cheating. Penalties for plagiarism and cheating reflect the seriousness and circumstances of the offence and the range of penalties includes suspension from OC.